

Information Technology (IT) Advisory Services

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Moore Qatar Helping you thrive in A changing world.

www.moore-qatar.com

YOUR BUSINESS ADVISORY

WHO WE ARE?

MOORE GLOBAL AND MOORE MIDDLE-EAST

At Moore, our purpose is to help people thrive – our clients, our people and the communities they live and work in. We're a global accounting and advisory family of over 30,000 people across more than 260 independent firms and 110 countries, connecting and collaborating to take care of your needs – local, national and international.

When you work with Moore firms, you'll work with people who care deeply about your success and who have the drive and dedication to deliver results for you and your business. You'll have greater access to senior expertise than with many firms. We'll be here for you whenever you need us – to help you see through the maze of information, to guide you in your decisions and to make sure you take advantage of every opportunity. To help you thrive in a changing world.

Moore has a strong presence in the Middle East, operating 17 offices across the region, from Morocco to Karachi, with its main office located in Dubai, United Arab Emirates. Moore Middle East network is, hence, well positioned to serve an emerging regional market of great commercial and strategic importance due to its growing wealth and resources.

MOORE QATAR

Moore Qatar officially started operating in December 2012 when partners - Mr. Sami Zaitoon, Mr. Hassib M. Kay and Mr. Fathi Abu Farah joined forces and expertise to expand the Moore Network and serve the local market's needs through the provision of professional advisory and assurance services.

Since 2005, Moore Qatar (formerly known as Access Company) had expanded in double digits of revenue and staff. The total permanent team of Moore Qatar is 65, serving its SME's and enterprise clients through the provision of Business & Technology Advisory, Assurance, Tax, Risk Management & Growth Support services.

WHY WORK WITH US?

YOUR NEEDS ARE OUR FIRST PRORIETY

Your business is unique, and so is our approach. Our member firms invest time to understand your needs completely, helping you take advantage of every opportunity.

At Moore we do things a little differently:

- you'll always have a consistent team with a dedicated specialist partner

 so you'll only ever get professional advice to meet your business
 goals
- if your circumstances change, we act fast giving you the support and guidance you need to deal with new risks, opportunities, and markets
- we're a part of your team, so you have our support whenever you need it – to make decisions quickly and confidently
- if your business needs to expand, our global network across 100 countries can continue to support you as you grow into new markets.





WHAT WE DO?

We are focused on delivering performance-enhancing consultation that simultaneously addresses your IT and business needs and agendas.

INDUSTRIES





OUR SERVICES





TECHNOLOGY ADVISORY PROFESSIONAL SERVICES

We are focused on delivering performance-enhancing consultation that simultaneously addresses your Technology and business needs and agendas.

PMO / PROJECT MANAGEMENT

Our Project Management Services help organizations apply project management practices to improve business performance. Moore provides highly experienced managers with leadership capabilities to successfully guide, manage, and support high-visibility initiatives. We specialize in:

- Recovering troubled projects
- Interim leadership
- · Filling skillset gaps and supplementing resources based on demand

BUSINESS CONSULTING

Our team of experts and strategic business alliances allow us to work with your business and map out a technology plan that works for you, whether it involves developing a strategic direction with your CEO or a technology plan with your CIO. We have the knowledge and skills to ensure your business is able to deliver results with technology.

IT STRATEGY

Information Technology alone cannot change the way you do business, you need to know how you are going to use it and leverage it. As independent consultant, Moore provides guidance and advice on the right ICT strategy for your business. Moore works with you to uncover the technology you require and clarify which options are right for your specific needs.

CRM AND ERP SELECTION, SUPERVISION AND IMPLEMENTATION

Moore provides full implementation services for Tier-1 ERP products. Our consultants delivered several ERP projects in the region. Our consultants have in depth experience in designing, configuring, deploying and supporting ERP applications. Our ERP services cover all implementation activities including project management, change management, requirement definition, analysis, reengineering, design, integration, testing, training, customization, transition, and support. E.g.:

- RFP Development, Tendering and Selection
- Project Management, Quality Assurance and Technical Reviews
- Information Systems and Applications Assessments
- Current State Assessment and Way Forward
- Data Management Assessment to support Data Classification and Data Governance

IT TRANSFORMATION

Moore helps enterprises transform its IT landscape by streamlining IT processes, rationalizing existing technology base; and enabling them to take advantage of modern, business-friendly technologies, guided by best- in-class governance structure to better align IT systems to the needs of the business. Moore expertise extends across the entire range of the IT transformation landscape right from assessing the organizational maturity to developing a transformation strategy and ensuring successful execution of the program.



TECHNOLOGY ADVISORY FOCUSED AREAS

We are focused on delivering performance-enhancing consultation that simultaneously addresses your IT and business needs and agendas. We work directly with CIOs and others to create a more risk-aware, effective IT organization that can nimbly drive process efficiencies throughout your company and better support and deliver transformational business change. From cloud computing to mobile payment information, data integrity and information security have never been more crucial. With a range of specialized IT advisory services, We can help you distinguish IT as the strategic advantage your company needs to succeed in the age of big data.

Our ability to create value is based on our delivery of comprehensive IT services that enable achieving the objectives of your investment. Our services span over the investment lifecycle - planning, management, design, implementation, quality, and support. Such professional services for various industry sectors cover a wide spectrum from Enterprise Resource Planning (ERP), Customer Relationship Management (CRM), Governance and Strategy, DRP and BCP, Risks and Compliance (GRC), Core Banking Solutions, Cybersecurity, Cloud Technologies and so on.

TECHNOLOGY ADVISORY CAPABILITIES AND SERVICES

- IT Outsourcing
- IT Strategy and Governance
- IT Problem, Change and Configuration Management
- Asset Management
- Business Continuity and Disaster Recovery
- Capacity Planning
- Financial and Performance
 Management
- Project Rescue
- IT Security
- Cyber-Security
- Access Control Management
- Project Management as a Service
- Digital Transformation
 Support
- Cloud Migration Support (Azure, AWS, Google...etc.)
- IT Audit
- IT Risk Assessment

- Transforming to the Next League
- Solving Core Business Problems
- IT/OT
- SAP
- ISO Certification Support
- Documents review (RFP, RFQ, BRS, System Profiles...etc.)
- Writing documentations (RFP, RFQ, BRS...etc.)
- Technology Selections
- Best Practices
- Industry-Specific IT Research
- Support Executive
 Management
- Access to Advisors (Moore Global)
- Technical Specification Revision
- Writing Technical Requirements
- Accelerating Growth



Alliances

Working together to address your IT and Business needs and agendas.



TECHNOLOGY ADVISORY AND OUR ALLIANCES WILL ENSURE TO PROVIDE YOU WITH WHAT YOU NEED TO THRIVE

Together with our strategic alliances we deliver the following Services:

DELIVERABLES

- Information technology support
- Product analysis
- Industry information that help s you improving your solutions
- Minimize functional prices
- Implement business modifications that are financially helpful
- Eliminate risks
- Comply with regulatory and industry rules

SOLUTIONS

- Technology Enabled Solutions and Services
- Managed Security Services
- Cybersecurity Portfolio
- ERP and CRM Products
- Application Development
- Mobile Applications
- Asset Management
- Facility Management



STRATEGIC ALLIANCES



QATAR COMPUTER SERVICES (QCS)

Offers a broad spectrum of Enterprise IT Solutions & Services. Well reputed with large Customer base of Public and Enterprise accounts. Specialized in SOC and managed services



CONSOLIDATED ENGINEERING SYSTEMS CO.

CESCO is recognized by lead consultants, Authorities, and Government Organizations for Supply, Engineering, Installation, Commissioning and maintenance of various systems and applications



IBTIKAR TECHNOLOGY SOLUTIONS

Provides consulting and IT services and solutions in different areas



ANVIN INFOSYSTEMS THE DIGITAL TRANSFORMATION EXPERTS



AL ZUBARAH TECHNOLOGY

A local Cyber Security Company that specializes in delivering high quality advanced cyber security services.





STRATEGIC ALLIANCES



RACKS 24

Enables enterprise-grade digital transformation by offering its customers an array of Managed Information and Communication Technology (ICT) services and solutions



ZERONE TECHNOLOGIES

Local Company offers products and solutions on Software, IT and Telecom infrastructure for the fulfillment of requirements of Construction, Service Industry, Retail, Manufacturing, Real Estate, Hospitality, Government, Large and small Enterprises and continuously emerging and growing market of SMB.



QATAR DATA HUB

Colocation centers offer high standards of physical security, including on-site security guards, 24x7x365 CCTV surveillance and biometric authorization



PROZ TECHNOLOGIES - PROZTEC

IT Outsourcing with unique skillsets



NOVEL OVERSEAS

Manpower Outsourcing the best skillful Senior IT, non-IT, Digitization and Call Center to serve your enterprise.

VISTAS

VISTAS GLOBAL

Extensive experience in implementing various IT Solutions & Services for a variety of clients in Qatar and the MENA region



MOORE CREDENTIALS

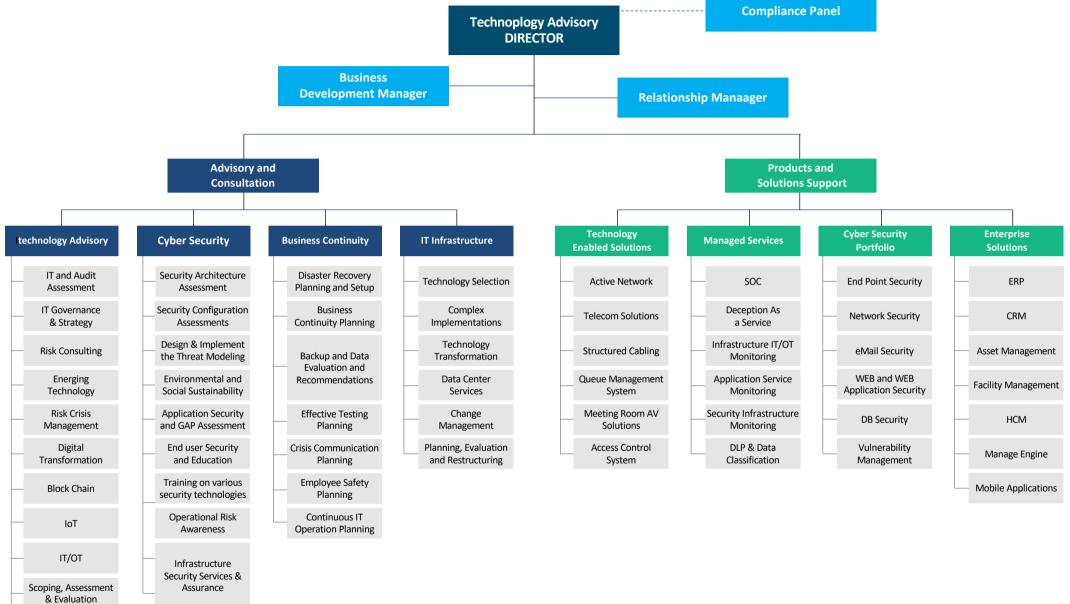
Experience of implementing same or bigger scale Consulting Services



Organization chart



Advisory Services Structure - TECHS



Project Review & Quality Assurance





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