



## MERGER AND ACQUISITION (M&A)

### WHY M&A?

When there is an objective and motivation to expand and grow and gain competitive advantages, combining business activities, Eliminate Competition and increasing market share or influencing supply chains.

Thinking of a merger or acquisition process may be the right solution for your company.

Qatar growth story is very fast and as a result of today's competitive business environment, several companies are coming together to face the challenges. And attempt to integrate different business strategies, operations, and cultures in order to survive and grow.

Merger and Acquisition activity has taken on significant relevance in the current economic and financial climate in Qatar; these major complex transactions can carry risks and requires an investment of management time.

### NEED ADVICE?

We help companies to promote their growth through corporate operations and transactions enabling them to adapt, change pace and maximize their value.

Moore provides the specialist skills, practical experience, financial and strategic advice for all manner of corporate operations and transactions, mergers, acquisitions, strategic alliances and the quest for public and private capital and funding to ensure you achieve your objectives. Our team has extensive experience advising and supporting clients in the planning, negotiation, and completion of M&A transactions regardless of the size, volume, sector or industry to which your company belongs.

### M&A PRACTICE

#### Pre-Transaction

- Sector Advice
- Introductions to industry experts
- Introduction to third party contractors
- Due Diligence
- Risk Analysis
- Financial Modeling
- Structure Management processes & procedures
- Governance

#### Disposal

- Sourcing Potential
- Buyers
- Assistance with IPO process
- Financial restructuring

#### Transaction

- Deal Flow – sourcing the “right” deal
- Advice on mechanics of shipping deals
- Arranging debt finance

#### Post-Transaction

- Reporting
- Risk Monitoring
- Audit
- Accounting

## KEY CAPABILITIES

### Multidisciplinary team

Our capable team at Moore is highly qualified with relevant technical training and wide experience in all manner of M&A operations.

Moore utilizes its expertise to evaluate the strengths and weaknesses of each party. Our global network and local experts help to ensure that there are no surprises during and after the transaction. We assist you to identify the potential risks in the transaction so you can decide with clear facts.

We are a multinational team with dedicated profiles to deal with all M&A projects with a wide knowledge of local markets and overseas.

### Track record

We have accumulated a great track record of transactions of different sizes ranging from small and medium divisions to listed companies.



## CONTACT US

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